### A Longitudinal Analysis of Family Migration and the Gender Gap in Earnings in the United States and Great Britain

Thomas J. Cooke\* Geography Department and Center for Population Research University of Connecticut

> Paul Boyle School of Geography & Geosciences University of St Andrews

Kenneth Couch Economics Department and Center for Population Research University of Connecticut

> Peteke Feijten School of Geography & Geosciences University of St Andrews

#### February 5, 2008

\*Corresponding Author: Thomas J. Cooke Geography Department University of Connecticut Storrs, CT 06269-4148 860-486-1769 thomas.cooke@uconn.edu

#### Abstract

This paper uses longitudinal data for Great Britain and the United States to examine the impact of residential mobility and childbirth on the earnings of women, their family earnings, and the related division of earnings by gender. This project is the first to compare explicitly the impact of childbirth and family migration on women's earnings and it extends prior cross-sectional and longitudinal studies on isolated countries by providing a direct contrast between two major industrialized nations using comparable measures. The results indicate that families respond in similar ways in both countries to migration and childbirth. In response to both, women's earnings fall at the time of the event and recover slowly afterwards, but the magnitude of the impact is roughly twice as large for childbirth as for migration. However, migration, but not the birth of a child, is also associated with a significant increase in total family earnings due to increased men's earnings. As a result, the effect of migration on the relative earnings of wives to husbands is similar to the effect of childbirth. These results suggest that family migration should be given consideration in the gender earnings gap literature.

## A Longitudinal Analysis of Family Migration and the Gender Gap in Earnings in the United States and Great Britain

## Introduction

Women earn less than men do. Comparative research documents that in the 1990s the female/male earnings ratio for full-time workers was 76 percent in the United States (US) and 75 percent in the United Kingdom (UK) (Blau and Kahn 2000). Various factors influence this earnings gap between men and women, with most empirical research focusing on differences in: rates of pay influenced by relative levels of human capital, the degree of labor market involvement, gender-based occupational segregation, parental status, discrimination, general wage inequality and the institutional framework of labor force participation. In particular, many recent studies emphasize the role of childbearing on earnings, the negative effects of which continue to be borne almost entirely by women.

The gender earnings gap literature has not recognized that family migration may contribute to the gender earnings gap, despite a large body of research that demonstrates that the migration of families tends to harm the employment and earnings of married women. The purpose of this study is to evaluate the contribution of migration to the gender gap in earnings and to compare its relative influence to the contribution of childbearing. The well-established effects of childbearing on labor market interruptions and earnings provide a useful reference for establishing the relative importance of migration as a contributor to the gender gap in earnings.

The study is cross-national, allowing us to compare the importance of moving and bearing children in Great Britain (GB) and the US. The data are drawn from harmonized versions of the Panel Study of Income Dynamics (PSID) and the British Household Panel Study (BHPS), equivalent sub-sets of which are included in the Cross-National Equivalency File (CNEF). This longitudinal analysis is a natural extension of a body of cross-national, cross-sectional studies of family migration conducted during the late 1990s and early 2000s in GB and the US which focused on labor market implications of family migration (Boyle et al. 1999, 2001, 2002, 2003a, 2003b).

### **Literature Review**

The gender pay gap literature is concerned with explaining the difference in pay between men and women and whether these differences are changing over time. Blau and Kahn (2000) and Gregory (2008) provide excellent surveys of this literature. As described in these reviews, a common empirical approach is to estimate models of men's and women's earnings as a function of education, experience, industry, occupation, race, and union membership. Standard decomposition techniques attribute differences in earnings to the differing distributions of men and women across these categories and gender differences in pay within these categories. For example, Blau and Kahn (2006) find that women's full-time wages in 1998 were about 80% of men's but after adjusting for differing distributions across the previously listed categories, women's full-time wages would be 91% of men's. Discrimination or other unmeasured differences between men and women may account for the remaining 9%. The role of family and parental status has also been examined using similar methods. For example, Blau and Kahn (1992) conducted a cross-national analysis in the UK and the US of gender differences in earnings using data sources from the mid- to late-1980s. After adjusting for hours worked, single women who were employed full-time earned 95% (UK) and 96% (US) of comparable single men's earnings. However, for married workers this ratio was 60% in the UK and 59% in the US. Since these data were for full-time workers, the results reflect different rates of pay as opposed to differing hours of work. Thus, recent research on the gender gap in earnings has rightfully focused on the role of marriage and, more specifically, on the effects of having a child (see Anderson, Binder and Krause 2003; Budig and England 2001; Joshi, Paci and Waldfogel 1999; Waldfogel 1997, 1998; Winslow-Bowe 2006):

In the United States and Britain, there is a "family gap" between the wages of mothers and other women. Differential returns to marital and parental status explain 40%-50% of the gender gap. Another 30%-40% is explained by women's lower levels of work experience and lower returns to experience (Waldfogel 1998, p. 505).

Beyond the extension of standard decomposition techniques to consider the impact of marital status and the presence of children on the wage gap, others have also examined the impact of parental roles in different institutional settings. Blau and Kahn (2003) relate differences in family leave and child care support legislation to cross-national patterns of gender wage gaps. They also explain how cross-national differences in inequality that are related to broad market phenomena rather than gender, per se, may also help explain variation across countries in the male-female wage gap.

Curiously, the role of family migration has remained unexplored in this body of literature. In the 1970s, DaVanzo (1972, 1976), Sandell (1977), and Mincer (1978) each developed very similar theories regarding family migration based upon human capital theory (Becker 1974; Sjaastad 1962). The exact impetus for this development is unclear but there is some indication that by the early 1970s increasing female labor force participation was depressing family migration rates (Long 1974), necessitating a consideration of how families make migration decisions. The essence of the human capital model of family migration is that:

... couples pool information on their joint utilities and weigh both in the final decision. However, since total family utility is assumed to be measured best by total monetary income, the spouse who can contribute the most to this total may have his/her prospects weighed most heavily in the decision (Spitze 1984, p. 22).

Based upon these arguments, Mincer (1978, p. 758) concludes that moving is likely to have a negative effect on the economic status of women:

Indeed, within the family, higher market earning powers of husbands induce a lesser market participation, lower market earnings and a diminished migration payoff for the wife. . . In view of the smaller gains from migration, wives are more likely to be tied movers in migration families, while husbands, if they are tied at all, are more likely to be tied stayers than tied movers. Of course, the larger the wife's contribution to family

earnings, and the stronger her job attachment, the greater the deterrent effect on family mobility.

The overwhelming empirical evidence demonstrates that being a tied migrant harms labor force participation and employment (e.g. Cooke and Speirs 2005), that wives are more likely to be tied migrants than men (e.g. Bielby and Bielby 1992; Lichter 1982; Shihadeh 1991; Spitze 1986), and that migration reduces wives' time in employment, (e.g. Cooke and Bailey 1996; Lichter 1980), and reduces earnings (e.g. Cooke 2003; Jacobsen and Levin 1997; LeClere and McLaughlin 1997; Shauman and Noonan 2007).

There is also a temporal dimension to this effect (e.g. Lichter 1983; Spitze 1984). For example, Clark and Withers (2002) find that migration reduces the employment of married women in dualemployment marriages by up to 10% in the months leading up to migration, by over 20% immediately after migration, and that recovery to pre-migration employment levels takes nearly one year. In contrast, family migration does not effect the employment of husbands. It seems likely that several moves over the course of time might cause a significant decline in actual labor market experience. This suggests that the impact of migration on married women's earnings may be due as much to a reduced rate of human capital accumulation as it is to the disruptive effects of being a tied migrant.

The disruptive effects of migration on the accumulation of trailing wives' human capital extend beyond actual labor market experience but also into education and job-specific skills. The migration event severs job-specific skills in the migration origin which may not be transferable to a new job in the migration destination (Bonney and Love 1991). As well, the search for employment in the destination is limited by poorly developed job information networks and responsibilities for re-establishing the household in the new locale (McCollum 1990). Trailing wives may therefore become underemployed relative to their skill levels (Markham 1986). Employers may also use recent mobility as a signal for lower productivity or as a signal that the applicant may be willing to accept a lower wage (Halfacree 1995). One strategy that may be employed is for women to enter into occupations for which job skills are easily transferred across firms (e.g. nursing, education, real estate) (Hanson and Pratt 1995). The net effect is that family migration reduces trailing wives' earnings not only because of the disruptive effects of migration on employment but also because of the loss of accumulated work experience, declining job-specific skills, and lower returns to human capital investments.

The family migration literature has spent much less time conceptualizing and measuring how family migration affects the human capital and earnings of married men, but it is not too difficult to see that the negative effects of migration for women discussed above have positive effects for men. As leading migrants, migration can be used as a strategy to increase human capital which is specific to a particular firm or occupation, and migration may be used a signal of higher productivity to employers. Thus, not only may migration reduce the accumulation of human capital, the returns to human capital, and the earnings of married women, but may also increase the accumulation of human capital, the returns to human capital, and the earnings of married men, all of which would contribute to the gender pay gap.

To conclude, despite numerous studies that clearly demonstrate that the migration of families harms the employment and earnings of married women, research on the gap in earnings between men and women has overlooked the role that migration may have in contributing to that gap. This research evaluates the importance of migration for explaining gender differences in earnings and places these negative effects into their larger context. Specifically, we directly compare the effects of moving to the effects of having a child on married women's earning trajectories. Since the negative effect of having a child on women's earnings is widely acknowledged, this provides a useful reference point for assessing the relative contribution of migration to the gender earnings gap. This research is primarily descriptive and simply seeks to establish whether family migration may contribute to the gender earnings gap. If so, the next steps are to consider how migration affects the accumulation of human capital and to integrate migration directly into models of the gender earnings gap.

# **Data and Methods**

For both the US and GB, fixed effects models are estimated for women's earnings, total family earnings, and the intra-family gender pay gap. For each of these dependent variables two models are estimated. The first includes basic demographic information and a set of independent variables designed to measure the trajectory of earnings, family earnings, and the gender pay gap after a birth and after a move. The second adds more detailed human capital information. Since the analysis is primarily concerned with describing, rather than explaining, the trajectories in the dependent variables after a birth or after a move, the first, more simplified, model is the primary focus. The second model provides a test of the robustness of the first model with respect to the addition of human capital variables.

The data for this study are drawn from the Cross-National Equivalency Files (CNEF) which include harmonized data from four panel studies; the BHPS, PSID, the German Socio-Economic Panel (GSOEP), and the Canadian Survey of Income and Labour Dynamics (SLID) (see Burkhauser et al. 2005; Frick et al. 2007 for information on the CNEF). To facilitate cross-national studies, the CNEF includes and rectifies the most commonly used variables across the five panel studies. Consistent with previous cross-national, cross-sectional studies on family migration in the US and GB (Boyle et al. 1999, 2001, 2002, 2003a, 2003b) this analysis focuses on the BHPS and PSID extracted from the CNEF.

There are several benefits to a cross-national study. The role of economic structure and institutional arrangements in shaping the gender earnings gap can be uncovered through cross-national analyses (see Pettit and Hook 2005). Most cross-national studies comparing the social and economic characteristics of Western countries find that differences the US and GB are more similar than dissimilar in comparison to other Western countries (e.g. Esping-Andersen 1990). Indeed, previous cross-national, cross-sectional studies on family migration in the US and GB (Boyle et al. 1999, 2001, 2002, 2003a, 2003b) found remarkable similarities in the effect of moving on women's employment. So the effect of moving in the US and GB should be similar. However, the welfare state in GB provides much more generous parental leave than the US (Waldfogel 1998) which replaces lost earnings and provides job protection and this may be associate with a greater decline in women's earnings, family earnings, and an increase in the gender earnings gap in GB than in the US. However, both Ruhm (1998) and Blau and Kahn

(2003) argue that the effect may not be so straightforward since parental leave protection may also increase job attachment.

This research uses a fixed-effects approach to model these panel data which has the benefit of offering a general solution to unobserved heterogeneity and selection bias (see Hsiao 2003). The advantages of a fixed effects approach are demonstrated by first considering the following model:

$$y_{it} = \mu_t + \beta x_{it} + \gamma z_i + \alpha_i + \varepsilon_{it}$$

where  $y_{it}$  is the dependent variable,  $\mu_t$  is an intercept that varies with time,  $\beta$  and  $\gamma$  are vectors of coefficients,  $x_{it}$  is a vector of independent variables which vary over time,  $z_i$  is a vector of independent variables which do not vary over time,  $\alpha_i$  reflects unobserved independent variables which also do not vary over time and  $\varepsilon_{it}$  is a random component. If the unobserved independent variables,  $\alpha_i$ , are correlated with any of the observed characteristics,  $x_{it}$ , then estimates of  $\beta$  are biased (Heckman 1979). The fixed effects approach takes advantage of information present in panel data to eliminate this bias by subtracting each variable from its corresponding individual mean:

$$y_{it} - \overline{y}_i = (u_t - \overline{u}_i) + (\beta x_{it} - \beta \overline{x}_i) + (\gamma z_i - \gamma \overline{z}_i)_i + (\alpha_i - \overline{\alpha}_i) + (\varepsilon_{it} - \overline{\varepsilon}_i)$$

which reduces to:

$$y_{it} - \overline{y}_i = (u_t - \overline{u}) + \beta(x_{it} - \overline{x}_i) + (\varepsilon_{it} - \overline{\varepsilon}_i)$$

and which then can then be rewritten as

$$y_i^* = u^* + \beta x_i^* + \varepsilon_i^*$$

where the asterisk indicates difference scores. The advantage here is that the effect of fixed individual level characteristics and unobserved variables have been removed, implying that the estimates of  $\beta$  are unbiased.

The specific dependent and independent variables are described in Table 1. The dependent variables are 1) women's earnings, 2) total family earnings, and 3) the intra-family gender earnings gap. All earnings variables are adjusted for inflation using the country-specific indexes (Bureau of Labor Statistics 2007; Office of National Statistics 2006) to 2005 for the US and 2006 for GB. These three variables are analyzed because it is not adequate to focus only on the effects of family migration on women's earnings. The human capital model of family migration emphasizes that even if women's earnings decline because of migration, that total family earnings should increase. If this is the case, then the husband's earnings must be increasing and the wife's earnings gap (the difference between the husband's and the wife's earnings).

The focus is on a set of independent variables designed to measure the trajectory in earnings, family earnings, and the gender earnings gap after either a birth and after a move. This modeling

approach is similar to that taken in the job dislocation literature which focuses on the temporal effects of mass layoffs on earnings (see Couch 2001; Jacobson, LaLonde and Sullivan 1993). In these studies, there tends to be a relative "dip" in earnings for dislocated workers relative to the continuously employed in the time leading up to a mass layoff, a significant "drop" in the year of the mass layoff, and then a "recovery" over several years as laid-off workers find new jobs. Empirically, the job displacement literature uses panel data models with a timing variable for each observed person-year indicating the set of years before or after an impending layoff that measures the "dip", "drop", and "recovery" periods. Analogously, this analysis focuses on panel data models that include variables designed to measure and compare the relative "drop" and "recovery" in earnings due to childbirth and migration relative to women who do not experience these events.

More specifically, the three earnings trajectories are estimated as a function of three sets of corresponding variables (see Table 1 for additional information). First, two dummy variables are included which indicate a birth ("Child Born this Year") or a move ("Moved this Year") between t and t-1. Within the regressions, these variables capture the immediate effect of a birth or a move in the year in which it occurred. Second, two variables are included which indicate the cumulative number of births ("Number of Children") or moves ("Number of Previous Moves") ever experienced. These variables change in the year of a birth or a move but remain fixed at that value until the next birth or move. These variables indicate the long-term effect of a birth or a move on earnings. Third, two more variables are included which indicate the number of years since the last birth ("Age of Youngest Child") or last move ("Years since Last Move"). These variables are reset to zero in the year of a new birth or a next move. These variables indicate the rate at which earnings recover following a birth or a move. Finally, migration is defined as a move between the 50 US States, and 18 regions in GB.

For each dependent variable, two models are specified (see Table 1 for additional information). Model 1 includes basic demographic information and a set of independent variables designed to measure the trajectory of earnings, family earnings, and the gender pay gap after a birth and after a migration. Model 1 also includes a set of dummy variables for panel-year.<sup>1</sup> Model 2 adds more detailed human capital variables: Years of education and last year's employment status. Since the analysis is primarily concerned with describing, rather than explaining, the trajectories in the dependent variables after a birth or after a migration event, the first, more simplified, model is the primary focus. The second model provides a test of the robustness of the first model with respect to the addition of human capital variables. Note that because of missing data, the sample sizes for the second models are smaller than the sample sizes for the first model.

The sampling strategy is to select women living in nuclear families who are continuously married to their spouse.<sup>2</sup> Observation-years prior to the marriage and after the end of the marriage are not included in the sample. Also deleted were all individuals (including those

<sup>&</sup>lt;sup>1</sup> To save space, descriptive statistics and parameter estimates for these variables are not presented. They are available from the author.

<sup>&</sup>lt;sup>2</sup> The marital status variable in the CNEF for the BHPS was found to be incorrect and therefore the original BHPS marital status variable was attached to the CNEF Data. Strictly speaking, women from the first person-year in the sample in which they were married were selected, assuming that that was their first marriage.

during their years of marriage) for whom there were any missing person-years, missing variables during those continuous years of marriage, or in which the spouse was not present at any time during their years of marriage. This results in a sample of 35,839 person-years from 1980 to 1997 for the PSID and 19,772 person-years from 1991 to 2002 for the BHPS.

One descriptive statistic from Table 1 deserves discussion. The reported rate of migration in both the US and GB (3% and 1% per person-year respectively) is much lower than the rate of childbirth (14% and 6% per person-year respectively). One conclusion that can be drawn from this is that even if migration is shown to have a negative effect on married women's earnings that its relative rarity would indicate that its aggregate effect on the gender earnings gap would be minimal. However, these estimates are unweighted and based upon inter-state (for the US) and inter-regional (for the GB) migration. In the US, the annual rate of inter-county migration among married couple households in 2006 is 5.3% in 2006 (U.S. Census Bureau 2006) and the birth rate for married women aged 15 to 45 is 85.5 per 1,000 (8.6%) (Dye 2005). In GB, the inter-ward migration rate was 8.3% in 2000 (Office for National Statistics 2008) and the fertility rate for married women aged 15 to 44 was 93.8 (9.4%) in 2006 (Office for National Statistics 2007). Thus, in both the US and GB the true incidence of migration and childbirth are similar.

### Results

<u>Women's Earnings</u>. The basic model considers the effects of a birth or a move on women's earnings. This is the type of analysis considered in most family migration research. Tables 2 and 3 present the estimates of the effect of both the birth of a child and moving on women's earnings in the US and GB. The following discussion is based entirely on the estimates from Model 1, but note that the estimates from Model 2 are similar in sign, significance, and size.

With respect to the birth of a child, the parameter associated with the "Child Born this Year" variable indicates an increase in earnings in the year of a birth of \$770 (P>|t| = 0.001) in the US and £1,587 (P>|t| = 0.000) in GB. However, this increase is offset by the parameter associated with the "Number of Children" variable which indicates a statistically significant decrease in earnings for each child born of \$3,947 (P>|t| = 0.000) in the US and £3,641 (P>|t| = 0.000) in GB. The parameter associated with "Age of Youngest Child" indicates that the negative effect of childbirth is reduced each year by \$164 (P>|t| = 0.000) in the US and £83 (P>|t| = 0.000) in GB.

Table 3 indicates that the net effect of these parameters on women's earnings in the US is as follows:<sup>3</sup> A woman's earnings declines by \$3,177 (P>|t| = 0.000) in the year of a birth and by \$3,783 (P>|t| = 0.000) in the year after a birth. In each year thereafter, a woman's earnings increases by only \$164 (P>|t| = 0.000). A similar pattern emerges in GB: A woman's earnings declines by £2,054 (P>|t| = 0.000) in the year of a birth and by £3,558 (P>|t| = 0.000) in the year after a birth. In each year thereafter, a woman's earnings declines by £2,054 (P>|t| = 0.000) in the year of a birth and by £3,558 (P>|t| = 0.000) in the year after a birth. In each year thereafter, a woman's earnings increases by only £83(P>|t| = 0.000) per year.

<sup>&</sup>lt;sup>3</sup> These estimated values of the net effects are the sum of the relevant parameter estimates, while the probability values are based upon recalculated standard errors from the error-covariance matrix using the STATA LINCOM procedure.

Returning to Table 2, with respect to moving, the parameter associated with the "Moved this Year?" variable indicates a statistically insignificant effect on earnings of a move in the same year in both the US and GB. The "Number of Previous Moves" variable indicates a decrease in earnings for each move of \$1,402 (P>|t| = 0.000) in the US and £1,073 (P>|t| = 0.001) in GB. The parameter associated with "Years since Last Move" indicates that the negative effect of a move is reduced by \$249 (P>|t| = 0.000) each year in the US but the GB parameter is statistically insignificant.

Table 3 indicates that the net effect of these parameters on women's earnings in the US is as follows: A woman's earnings declines by \$1,857 (P>|t| = 0.000) in the year of a move and by \$1,153 (P>|t| = 0.000) in the year after the move. In each year thereafter, a woman's earnings increases by only \$249 (P>|t| = 0.000). A similar pattern emerges in GB: A woman's earnings declines by £1,222 (P>|t| = 0.002) in the year of a move and by £1,125(P>|t| = 0.000) in the year after a move (P>|t| = 0.000). These effects are constant in the years after moving.

Figures 1 and 2 present estimates for the effect of moving and the birth of a child in the US and GB.<sup>4</sup> These estimates are for a birth or a move in 1992 for a woman who was 31 years old in 1991 and with a husband's inflation-adjusted earnings equal to 2/3 of median household earnings in each year (median household earnings variables available in the CNEF data). The baseline represents the estimated earnings for a similar woman who neither moved nor had a child. In the US, there is a dramatic effect of both moving and having a child on earnings, relative to the baseline, with the effect of having a child nearly twice the effect of moving. The migrants recover to nearly the baseline level after several years but with no recovery in sight for mothers. It is important to note, however, that the recovery of migrant's earnings to the baseline level about 5 years after a move does not constitute a recovery of lost earnings in the previous years but simply indicates a recovery to the baseline earnings of 1997. In GB, the effect of having a child is greatest two years after the birth of a child and, as in the US, the effect of a move is about one-half that of moving. However, in contrast to the US, there appears to be no convergence in the earnings of mothers or migrants after a move. The initial impact is comparable between GB and the US, but the long-term implications seem more serious in the former.

The patterns in Figures 1 and 2 demonstrate that migration has an impact on married women's earnings that is similar in pattern to the birth of a child. In both the US and GB, there is a significant decline in earnings in both the year after a move and the year after a birth with a relatively slow recovery in earnings. However, as expected, the scale of the effect of a birth of a child in both the US and GB is greater than the effect of a move.

<u>Family Earnings</u>. It is important to place these estimates into their family context. Tables 4 and 5 present results from estimating models of total family earnings using the same sample of married women as in the previous model and as a function of the same variables, except that "Spouse's Earnings" is excluded from the model. Again, note that the following discussion is based entirely on the estimates from Model 1 but the results for Model 2 are similar to the results for Model 1.

<sup>&</sup>lt;sup>4</sup> To save space graphs for Model 2 are not presented. Model 2 graphs are consistent with Model 1 graphs. These graphs are available from the author.

The significance of specific variables differs between the US and GB as does the aggregate picture. Table 4 indicates that with respect to the birth of a child, the parameter associated with the "Child Born this Year" variable is statistically insignificant in the US but in GB there is a statistically significant increase in family earnings in the year of birth of £2,001 (P>|t| = 0.000). The parameter associated with the "Number of Children" variable indicates a statistically significant increase in family earnings for each child born of \$914 (P>|t| = 0.028) in the US but a decline of £3,143 (P>|t| = 0.000) in GB. The parameter associated with "Age of Youngest Child" indicates that in each subsequent year family earnings increases by \$398 (P>|t| = 0.000) in the US and £120 (P>|t| = 0.004) in GB.

Turning to Table 5, the net effect of these parameters on women's earnings in the US is as follows: There is no statistical change in family earnings in the year of a birth, but a significant increase of \$1,312 (P>|t| = 0.002) in the year after a birth. In each year thereafter, family earnings increase by \$398 (P>|t| = 0.000). A different pattern emerges in GB: Family earnings decline by  $\pounds 1,142$  (P>|t| = 0.011) in the year of a birth and by  $\pounds 3,024$  (P>|t| = 0.000) in the year after a birth. In each year thereafter family earnings increase by only  $\pounds 120$  (P>|t| = 0.004).

Returning to Table 4, with respect to moving, the parameter associated with the "Moved this Year" is statistically insignificant in both the US and GB. However, the "Number of Previous Moves" variable indicates a statistically significant increase in family earnings in the US for each move of \$2,793 (P>|t| = 0.000) but no significant effect in GB. The parameter associated with "Years since Last Move" is statistically significant and positive in the US (=\$1,759 (P>|t| = 0.000)) and GB (=£466 (P>|t| = 0.027)).

Table 5 indicates that the net effect of these parameters on family earnings in the US is as follows: Family earnings are not affected by migration in the year of a move (P>|t| = 0.286) but increase by \$4,551 (P>|t| = 0.000) in the year after a move and by \$1,759 each year thereafter. A different pattern emerges in GB: Family earnings are unaffected by migration in the year of a move (P>|t| = 0.860) or the year after a move (P>|t| = 0.786) but increase by £466 (P>|t| = 0.027) each year thereafter.

These patterns are displayed graphically in Figures 3 and 4 and are constructed in the same way as Figures 1 and 2. In the US, the birth of a child has very little effect on family earnings beyond the first year or two. However, migration has a significant and long-term positive effect on family earnings. With respect to migration, the situation in GB is somewhat similar to the US. There appears to be a long-term positive effect of moving, relative to the baseline, on family earnings. However, the effect of having a child on family earnings in GB is significantly negative. One explanation for the loss in earnings in GB relative to the US is the wider availability of parental leave benefits (see Waldfogel 1998) which may compensate for the loss of earnings after childbirth.

Thus, with respect to the effect of moving on women's earnings it appears as if the consistent finding of a negative effect of moving in women's earnings must be placed within the context of net family gain. Migration in both the US and GB may result in a decline in women's earnings but, especially in the US, these losses appear to be compensated for by gains in family earnings.

<u>Family Gender Gap</u>. An important additional issue, however, is the degree to which a wife's loss is viewed negatively or positively. In isolation, the effect of moving on women's earnings is not a positive event but within the context of a net gain in family earnings the "wife's sacrifice" may not be entirely negative. Tables 6 and 7 explores this further by focusing on the effect of moving and having a child on the difference between the husband's and wife's earnings. Once more, the following discussion is based entirely on the estimates from Model 1 because of the similarity in results between Model 1 and Model 2.

Table 6 indicates that with respect to the birth of a child, the parameter associated with the "Child Born this Year" variable indicates a *decrease* in the intra-family gender earnings gap of 2,063 (P>|t| = 0.000) in the US and £1,178 (P>|t| = 0.008) in GB in the year of a birth. The parameter associated with the "Number of Children" variable indicates an increase in the gender earnings gap of 8,662 (P>|t| = 0.000) \in the US and £4,132(P>|t| = 0.000) in GB for each child born. In both cases, the "Age of Youngest Child" variable is insignificant, indicating that this gap does not change after the birth of a child.

The net effect of these parameters on the gender earnings gap in the US is shown in Table 7: There is a significant increase in the gender earnings gap in the year of a birth of \$6,598 (P>|t| = 0.000) and by \$8,725 in the year after a birth (P>|t| = 0.000). In GB, the family gender earnings gap increases by £2,955 in the year of a birth (P>|t| = 0.000) and by £4.086 in the year after a birth (P>|t| = 0.000).

With respect to moving, the parameter associated with the "Moved this Year" is statistically insignificant in both the US and GB (see Table 6). However, the "Number of Previous Moves" variable indicates a statistically significant increase in the gender earnings gap of \$5,470 (P>|t| = 0.000) in the US and £1,873 (P>|t| = 0.020) in GB. The parameter associated with "Years since Last Move" is statistically significant in both the US and GB and indicates that the gender earnings gap increases each year after a move by \$1,216 (P>|t| = 0.000) in the US and by £561 (P>|t| = 0.007) in GB.

Table 7 shows that the net effect of these parameters on the gender gap in earnings is as follows: In the US, the gender earnings gap increases by \$4,905 (P>|t| = 0.000) in the year of a move and by \$6,686 (P>|t| = 0.000) in the year after a move. In GB the gender earnings gap increases and £2,250 (P>|t| = 0.027) in the year of a move and by £2,435 (P>|t| = 0.001) in the year after a move. These effects increase over time.

Thus, Figures 5 and 6 indicate that in both the US and GB, migration and the birth of a child have similar long-term impacts on the intra-family gender earnings gap. While the negative effect of moving on women's earnings is not nearly as strong as the negative effect of having a child on women's earnings, the increase in the husband's earnings after a move (see Figure 3) means that over time migrant women earn significantly less than their husbands as a result of moving.

#### Conclusions

To summarize, this longitudinal study places the well-accepted negative effect of moving on married women's earnings into a greater temporal and social context. The results demonstrate clearly that family migration has a significant impact on the earnings of married women for several years following a move. In GB earnings never return to their pre-migration level. While they do return to pre-migration levels in the US, the recovery takes several years and the lost earnings are never recouped. This study also places the earnings loss into its cultural context by using a cross-national study design. Like previous cross-sectional, cross-national studies (Boyle et al. 1999, 2001, 2002, 2003a, 2003b), the results are quite similar between GB and the US. However, the negative effects of childbirth and migration for women are much stronger and more permanent in GB than in the US, suggesting that despite all the gender-equality promoting policies the UK government employs, GB is still way behind the US in realizing economic mobility among women. More importantly, this study places the earnings loss within the context of the family. In both GB and the US the effect of migration on the wife's earnings is compensated for by gains in total family earnings. However, because the husband's earnings increase and the wife's earnings decline, the net effect is that family migration causes an increase in the intra-family gender earnings gap. Finally, this study places these results alongside the effects of childbirth on women's earnings. In this case, the effect of moving on women's earnings is about one-half of the effect of childbirth. However, since migration involves a greater increase in the husband's earnings than does childbirth, the net effect is that migration contributes as much to the intra-family earnings gap as does childbirth.

There at least two important empirical issues that also deserve greater attention. First, by neglecting to consider the role of migration, previous gender pay gap research may have overestimated the effect of childbirth on the gender earnings gap. Migration and childbirth are highly correlated life course events and both have a negative effect on women's earnings (Clark and Withers 2008). By neglecting to include migration in empirical analyses of the effects of childbirth on women's earnings, the effect of natality could be overestimated. Second, the effects of divorce may amplify these effects. This research demonstrates that the wife's loss due to migration is compensated by increases in total family income (even though it increases the gender earnings gap). However, the high rate of divorce suggests that many women may not be able to recoup their family migration losses after their marriage ends in divorce.<sup>5</sup> Indeed, Boyle et al (Forthcoming) have recently linked family migration to an increase incidence of divorce.

Finally, the implications of these results for pay inequality research are significant. While the literature has accepted that childbirth influences the gender pay gap, the role of the family in shaping labor market outcomes has not been fully embraced. With this research it is even more clear that what is happening in the family is determining what is happening in the labor market. Indeed, it is not only that childbirth or migration increases the gender pay gap but that these events are relatively frequent, occur repeatedly, and are frequently, such that cumulative effects are probably quite significant. Any understanding of labor market inequality must give greater weight to the family as an object of analysis.

<sup>&</sup>lt;sup>5</sup> This point was made by one of the referees.

### References

Anderson, D.J., M. Binder, and K. Krause. 2003. "The Motherhood Wage Penalty Revisited: Experience, Heterogeneity, Work Effort, and Work-Schedule Flexibility." *Industrial & Labor Relations Review* 56(2):273-294.

Becker, G.S. 1974. "A Theory of Marriage." in *The Economics of the Family: Marriage, Children, and Human Capital*, edited by T.W. Schultz. Chicago: University of Chicago Press. Bielby, W.T.and D. Bielby, D. 1992. "I Will Follow Him: Family Ties, Gender-Role Beliefs, and Reluctance to Relocate for a Better Job." *American Journal of Sociology* 97(5):1241-1267. Blau, F.D.and L.M. Kahn. 1992. "The Gender Earnings Gap: Learning from International

Comparisons." *The American Economic Review* 82(2):533-538.

. 2000. "Gender Differences in Pay." Journal of Economic Perspectives 14(4):75-99.
. 2003. "Understanding International Differences in the Gender Pay Gap." Journal of Labor Economics 21(1):106-144.

—. 2006. "The US Gender Pay Gap in the 1990s: Slowing Convergence." *Industrial & Labor Relations Review* 60:45-66.

Bonney, N.and J. Love. 1991. "Gender and Migration: Geographical Mobility and the Wife's Sacrifice." *The Sociological Review* 39:335-348.

Boyle, P., T.J. Cooke, K. Halfacree, and D. Smith. 1999. "Gender Inequality in Employment Status Following Family Migration in GB and the US: The Effect of Relative Occupational Status." *International Journal of Sociology and Social Policy* 19:115-133.

—. 2001. "A Cross-National Comparison of the Impact of Family Migration on Women's Employment Status." *Demography* 38(2):201-213.

—. 2002. "A Cross-National Study of the Effects of Family Migration on Women's Labour Market Status: Some Difficulties with Integrating Microdata from Two Censuses." *Journal of the Royal Statistical Society Series A (Statistics in Society)* 165:465-480.

—. 2003a. "The Effect of Long-Distance Family Migration and Motherhood on Partnered Women's Labour-Market Activity Rates in Great Britain and the USA." *Environment and Planning A* 35(12):2097-2114.

—. 2003b. "The Effect of Long-Distance Family Migration and Motherhood on Partnered Women's Labour Market Activity Rates in GB and the US." *Environment and Planning A* 35:2097-2114.

Boyle, P., H. Kulu, T.J. Cooke, V. Gayle, and C.H. Mulder. Forthcoming. "The Effect of Moving on Union Dissolution." *Demography*.

Budig, M.J.and P. England. 2001. "The Wage Penalty for Motherhood." *American Sociological Review* 66(2):204-225.

Bureau of Labor Statistics. 2007. "Bls CPI Calculator."

Burkhauser, R.V., P. Giles, D.R. Lillard, and J. Schwarze. 2005. "Until Death Do Us Part: An Analysis of the Economic Well-Being of Widows in Four Countries." *Journal of Gerontology* 60B(5):S238-S246.

Clark, W.A.V.and S.D. Withers. 2002. "Disentangling the Interaction of Migration, Mobility, and Labor-Force Participation." *Environment and Planning A* 34(5):923-945.

—. 2008. "Fertility, Mobility and Labor-Force Participation: A Study of Synchronocity." Los Angeles, CA: UCLA.

Cooke, T.J. 2003. "Family Migration and the Relative Earnings of Husbands and Wives." *Annals of the Association of American Geographers* 93(2):338-349.

Cooke, T.J.and A.J. Bailey. 1996. "Family Migration and the Employment of Married Women and Men." *Economic Geography* 72(1):38-48.

Cooke, T.J.and K. Speirs. 2005. "Migration and Employment among the Civilian Spouses of Military Personnel." *Social Science Quarterly* 86(2):343-355.

Couch, K.A. 2001. "Earnings Losses and Hours Reductions of Displaced Workers in Germany." *Industrial and Labor Relations Review* 54(3):559-572.

DaVanzo, J. 1972. A Family Choice Model of U.S. Interrregional Migration Based on the Human Capital Model. Santa Monica, California: Rand.

—. 1976. *Why Families Move: A Model of the Geographic Mobility of Married Couples*. Santa Monica, California: Rand.

Dye, J.L. 2005. "Fertility of American Women: June 2004." in *Current Population Reports*. Washington, DC: U.S. Census Bureau.

Esping-Andersen, G. 1990. *Social Foundations of Postindustrial Economies*. Oxford: Oxford University Press.

Frick, J.R., S.P. Jenkins, D.R. Lillard, and O.W. Lipps, Mark 2007. "The Cross-National Equivalent File (Cnef) and Its Member Country Household Panel Studies." *Schmoller's Jahrbuch - Journal of Applied Social Science Studies* 127(4).

Gregory, M. 2008. "Gender and Economic Inequality." in *Oxford Handbook on Economic Inequality*, edited by B. Noling, T. Smeeding, and W. Salverda. Oxford: Oxford University Press.

Halfacree, K.H. 1995. "Household Migration and the Structuration of Patriarchy - Evidence from the USA." *Progress in Human Geography* 19(2):159-182.

Hanson, S.and G. Pratt. 1995. Gender, Work, and Space. New York: Routledge.

Heckman, J.J. 1979. "Sample Selection Bias as a Specification Error." *Econometrica* 47(1):153-161.

Jacobsen, J.P. and L.M. Levin. 1997. "Marriage and Migration: Comparing Gains and Losses from Migration for Couples and Singles." *Social Science Quarterly* 78(3):688-709.

Jacobson, L., R. LaLonde, and D. Sullivan. 1993. "Earnings Losses of Displaced Workers." *American Economic Review* 83:685-709.

Joshi, H., P. Paci, and J. Waldfogel. 1999. "The Wages of Motherhood: Better or Worse?" *Camb. J. Econ.* 23(5):543-564.

LeClere, F.B.and D.K. McLaughlin. 1997. "Family Migration and Changes in Women's Earnings: A Decomposition Analysis." *Population Research and Policy Review* 16(4):315-335. Lighter, D.T. 1980. "Household Migration and the Labor Market Position of Married Women."

Lichter, D.T. 1980. "Household Migration and the Labor Market Position of Married Women." *Social Science Research* 9(March):83-97.

—. 1982. "The Migration of Dual-Worker Families: Does the Wife's Job Matter?" *Social Science Quarterly* 63(1):48-57.

—. 1983. "Socioeconomic Returns to Migration among Married Women (US)." *Social Forces* 62(2):487-503.

Long, L.H. 1974. "Women's Labor Force Participation and the Residential Mobility of Families." *Social Forces* 52(3):342-348.

Markham, W.T. 1986. "Sex, Relocation, and Occupation Advancement: The 'Real Cruncher' for Women." *Women and Work* 2:207-231.

McCollum, A. 1990. *The Trauma of Moving: Psychological Issues for Women*. Newbury Park, London and New Delhi: Sage Publications.

Mincer, J. 1978. "Family Migration Decisions." Journal of Political Economy 86(5):749-778.

Office for National Statistics. 2007. "Office for National Statistics Review of the Registrar General on Births and Patterns of Family Building in England and Wales, 2006."

—. 2008. "Resident Type and Sex and Age by Migration."

Office of National Statistics. 2006. "ONS CPI Time Series 1988-2005."

Pettit, B.and J.L. Hook. 2005. "The Structure of Women's Employment in Comparative Perspective." *Social Forces* 84(2):779-801.

Ruhm, C.J. 1998. "The Economic Consequences of Parental Leave Mandates: Lessons from Europe." *The Quarterly Journal of Economics* 113(1):285-317.

Sandell, S.H. 1977. "Women and the Economics of Migration." *Review of Economics and Statistics* 59:406-414.

Shauman, K.A.and M.C. Noonan. 2007. "Family Migration and Labor Force Outcomes: Sex Differences in Occupational Context." *Social Forces* 85(4):1735-1764.

Shihadeh, E.S. 1991. "The Prevalence of Husband-Centered Migration: Employment

Consequences for Married Mothers." Journal of Marriage and the Family 53:432-444.

Sjaastad, L.A. 1962. "The Costs and Returns to Human Migration." *Journal of Political Economy* 70:80-93.

Spitze, G. 1984. "The Effects of Family Migration on Wives' Employment: How Long Does It Last?" *Social Science Quarterly* 65:21-36.

—. 1986. "Family Migration Largely Unresponsive to Wife's Employment (across Age Groups)." *Sociology and Social Research* 70(3):231-234.

U.S. Census Bureau. 2006. "Current Population Survey, 2006 Annual Social and Economic Supplement."

Waldfogel, J. 1997. "The Effect of Children on Women's Wages." *American Sociological Review* 62(2):209-217.

—. 1998. "The Family Gap for Young Women in the United States and Britain: Can Maternity Leave Make a Difference?" *Journal of Labor Economics* 16(3):505-545.

Winslow-Bowe, S. 2006. "The Persistence of Wives' Income Advantage." *Journal of Marriage and Family* 68(4):824-842.